



48TH Squash Auckland Annual General Meeting
November 16th 2011
Held at Carlton Cornwall Bowls Club, Market Rd, Epsom
Start 6.30pm

Apologies

Apologies were received from the following: Pam Gilbert, Andrew Eade, Wayne Adsett, Scott Harrison, Kaye Jackson.

Present:

Board/Squash Auckland Management:

Chair: Tim Marshall

Board: Paul Brown

Staff: Philip Vodanovich (General Manager)
Steve Hodges (Development Manager)

Item 2 - Voting Delegates: Mark Gallagher (Browns Bay), Mike Duncan (Eden Epsom), Moringa Ashford (Henderson), Mark Roberts (Herne Bay), Ernie Dumper (Manurewa), Marj Barnett (North Shore), Paul Knight (Papakura), Dawn Ross (Red Beach), Aileen Buscke (Remuera), Jo Noonan (Royal Oak), Rod Railey (Titirangi),

11 clubs with a total vote of 50 votes

Proxy votes received from: Warkworth – (Proxy - Chairman) **total votes 2**

Life Members: Gower Dallimore, Aileen Buscke

Welcome:

Chair welcomed everyone to the meeting

Item 3 - Confirmation of minutes 2010: The minutes of the previous AGM held on November 17th 2010 are taken as read and confirmed as a true and accurate record of proceedings.

Mark Gallagher/Aileen Buscke

Unanimous

Item 4 – Matters Arising: No matters arising

Item 5 – General Managers Report:

General Managers Report

- **Staff** - changes in staff noted
- **Club Forum 2011** – Focus on Funding. Support for funding applications
- **Technology** - Online Court Booking system 11 clubs online
- **Club Coaching and Development Programme** – focus on delivering coaching to all levels
- **Tournaments** 70 held in the Auckland region during 2011
- **Interclub** 7% Increase in teams total 667 (12% 09-11)
- **Doubles** to be trialled (Autumn 2012)
- **Super Champs** 21% increase in teams total 78
- **Competition Review Panel** – removing barriers to participation
- **Auckland Juniors** -Triangular Champions, National Champions Boys, National Champions Girls, National Secondary Schools Champions Girls (EGGS)
- **Jets Competition** 47% increase in clubs participating total 15, 40% increase in teams total 33, 181 Juniors participating, target 250+
- **KiwiSport** partnership with Regional Sports Bodies, Club / School / Membership link, 19 KiwiSport programmes completed in 2011, 16 schools, 6,000+ participants
- **Additional Schools Programmes** (non KiwiSport) 15, club based programmes, 1,500 participants

- **Women in Squash 2009 – 2011**, 15 clubs participating, 650 women participants
- **Squash Auckland Coaching Panel** - Established to provide a framework for growth and development of coaches in the Auckland region.
- **Coach Force Development** - Under the Coach Force Development framework Squash Auckland has delivered 124 coaching modules to 90 coaches.
- **Refereeing** - Limited resource in the Auckland region. The goal for 2012 is to provide a pathway for aspiring referees, removing roadblocks, club rules nights, invitations/opportunities to try refereeing (under supervision), clear pathway (less clutter)

Item 6 Chairman's Report

- **Management** - Trudy Englebrechtsen returned from one year's maternity leave Sep 2010 but resigned Dec 2010. Philip Vodanovich appointed GM from Jan 2010
- **Board changes** - Company director, financial accountant and Royal Oak life member Wayne Adsett co-opted in June. Pam Gilbert resigned through ill-health, Brett Dennis resigned for personal reasons
- **Strategic Plan 2007-2012**
 - Next year is final year of five year strategic plan
 - Each year board agrees business plan which prioritises aspects of strategic plan
 - Many goals achieved young people participation good but club numbers down – need to ask why.
 - 2012 board and GM will develop new 3-5 year strategic plan to progress squash in Auckland – stakeholder input will be keenly sought.
- **National Squash Centre** (6 court facility at Unitec)
 - Squash Auckland donated \$500K for NSC construction in 2000. Trevor Colyer appointed as new manager in June.
- **Albany Development** (6-8 public courts)
 - Squash Auckland working with Tennis, Badminton and Table Tennis on new facility.
 - Long Term Planning requirements within Auckland City
- **Squash NZ T2020** - Proposing to replace Squash Auckland board with a club committee; SNZ to take on SA staff.
 - SA says current structure provides better regional focus, governance, adaptability, accountability
 - Affiliation review is in the mix
 - Squash Auckland contracting to SNZ on actions:
 - club development days
 - rolling out IT system to Auckland clubs
- **Financials**

Tim Marshall presented statement of financial accounts for 2011, noting that the deficit (\$18k) related to (\$9K depreciation) mainly to do with the investment in software and a funding issue for the months of Dec 2010 – Feb 2011.

- \$18,810 deficit vs. \$13,800 deficit last year, \$18,458 surplus in 2009 and \$19,000 surplus in 2008.
- Deficit includes depreciation of \$9,000
- Balance sheet shows \$150,725 in assets (\$169,500 2010)
- Term investment of \$43,619 (\$42,100 in 2010)
- 2012 budget for growth based mainly on new RST funding for KiwiSport introducing squash to kids

Discussion in relation to GM and Chairman Reports:

- Mark Gallagher: how many clubs have doubles courts > Philip 2
- Mark Gallagher: what cost is involved to modify courts > Philip: it would generally be cost prohibitive to modify courts. Be better building doubles courts. Also noted that most doubles

played on singles courts at club level. The main driver being the opportunity to leverage off success at an International level, creating interest in our game.

- Bob Compton – why was NS not notified of SA Albany interest? It is contrary to SA mandate> Tim: SA has held discussion purely on an exploratory basis. SA has invested \$5k for feasibility costs with initial indications that this is a \$20m + project. Browns Bay as the closest club had been contacted.

- Marj Barnett also noted that she was disappointed that North Shore had not been notified.

Philip apologised for not communicating with them noting that he felt that Browns Bay was the club in the same vicinity as the proposed project, making a commitment to keep all clubs informed with future news of the development noting that this is a big, long term project and that it would be 3-5 years away. Philip commented on the Asian demographic and the fit between the sports in discussion (Tennis, Badminton, Table Tennis and Squash).

- Dawn Ross felt that the Albany project would have a negative influence on Red Beach as many members worked in the Albany area.

- Aileen Buscke asked what if any impact the National Squash Centre had on clubs – the general feeling was that it had not impacted at all on clubs.

- Mark Roberts asked, what was the process in relation to making the decision was? > Tim referred to the board's constitution and strategic plan, specifically in relation to not only supporting clubs but also to growing the game in the Auckland Region.

- Greg McKeown had some sympathy with the decision however did not want to see clubs with the burden of funding ongoing costs and supported the inclusion in the feasibility stage > Philip outlined the process of feasibility – noting the priority in the initial stages was building a business case proposal based on sound business plan – including governance and operational models. A survey of over 20 NZ and International Sportsville (multisport) complexes was currently being carried out.

- Philip also detailed positive response from both local board and the Auckland City Council.

- Greg McKeown also noted that tennis clubs were still paying for the Scarborough centre.

- Philip responded that the centre if it was to be developed would operate as a separate commercial entity and that there would be no financial support provided by Squash Auckland or its affiliated clubs.

- Greg McKeown noted the centre could be a club. > Tim, it could take many forms however the centre was being proposed as a community sports centre.

- Gower Dallimore asked who were SA's two board members on NSC Trust. > Tim responded Tim Marshall and Mike Sumpter

- Bob Compton felt that the T2020 process would ideally initiate a reduction in districts

- Mark Roberts asked how we determine the alignment between SA and SNZ. > Tim stated that SA has consulted with SNZ and had ongoing engagement however there was not enough engagement with SNZ and the districts.

- Mark Roberts commented that clubs don't understand process.

- Greg McKeown felt that SA Board had a predisposed position. Other sports such as Gym Sports had made progress. > Tim noted that Greg had been employed by SNZ to investigate T2020 and how to move the concept forward with districts. Tim also confirmed that SA would be holding discussions with clubs in the New Year to ensure that clubs make informed decisions.

Proposed that both the General Managers and Chairman's Reports be accepted

Tim Marshall/Aileen Buscke

Item 7 – Annual Report and Statement of Financial Accounts

Motion: That the tabled Annual Report for 2011 and the Statement of Financial position for the year ended 30th September 2010 be accepted.

Tim Marshall/Bob Compton

Item 8 - Election of Board members

- Tim Marshall provided detail of board changes:
 - Pam Gilbert – resigned for health reasons

- Brett Dennis – resigned for personal reasons
- Wayne Adsett – joined in August
- Tanya Laurence – rotation at AGM
- Tim Marshall – rotation and re-elected *
- Acceptance of club nominations
 - Kate von Biel (Herne Bay) *
 - Ernie Dumper (Manurewa) *
 - Jo Noonan (Royal Oak) *
 - Wayne Adsett (Royal Oak) *
- No change
 - Andrew Eade – remains on the board *
 - Paul Brown – remains on the board *
 (* board members 2011/12)
- Tim welcomed the board for 2011/12.

Item 9 –Auditors

Motion: That Hayes Knight is retained as the auditors for the 2012 financial year.

Tim Marshall/Aileen

Item 10 – Election of Honorary Solicitor

Motion: Michael Sumpter is reappointed as the Honorary Solicitor to Squash Auckland.

Tim Marshall/Moringa

Item 11 - Affiliation Fees

- **Motion:** That the SEM levy be set on an annualised Consumer Price Index figure – as at 30 September immediately preceding AGM
 Mark Roberts – CPI increase not reflective of true rise in prices. Tell us what increase is? > Tim responded that CPI provided transparency for all.
 Mark Roberts – commented that SA were playing catch up > Tim, no we are wanting to set a transparent formula for the future.
 Greg McKeown – suggested that growth in numbers be a contributing factor to the setting of affiliation fees.
 Bob Compton – will the increase be limited to CPI? > Tim responded no that will be it
 Bob Compton – no sense to link to CPI > Philip noted that the affiliation fee had been negotiated in the past at AGM due to economic factors – most recently 2008.
 Greg McKeown – why increase if income increases > Tim stated that it is impossible to second guess rises and other economic factors and that funding was proportional to expenditure.
 Bob Compton – we don't need a policy to set SEM

Motion: That Squash Auckland affiliation fees for 2011 be set at \$25.34 +GST.

Tim Marshall / carried (Unanimously)

Item 13- Remits

- No remits received

Item 12 – Receive and Approve Budget 2012

- Philip Vodanovich, General Manager presented the 2012 budget. Key points that the budget reflects growth in funding – with particular reference to Regional Sports Trusts and Kiwisport investment into Squash. Also \$71k income in advance carried through from 2012. Revenue growth for 2012 is directly linked to increased expenditure which is underpinned with the Kiwisport programme and other growth initiatives.
- Mark Roberts asked if budgeted income was based on secure funding > Philip indicated that the funding was based on current income in advance, discussions with funders and applications in play or to be applied for. No guarantees given.

- Bob Compton commented on the income generated by interclub and Tanya Mitchell questioned the cost and associated expenditure, noting that interclub should be cheaper. > Philip responded that the actual cost per game per player was \$1.43 and in the context of the broader competition was not excessively priced.
- Mark Roberts confirmed that they pass on the cost to those playing interclub.
- Philip Vodanovich also noted that interclub was one of several critical income streams for the organisation and that the level of investment in past years to support interclub was still being met. Also women's interclub fees had reduced in proportion to the reduction in team player numbers. (From 4 players to 3 players). Additionally that the Competitions review committee were to evaluate how to improve the competitions and remove road blocks to player participation.
- Rochelle Palmer asked if Squash Auckland would reimburse teams that did not get to play a complete round due to lack of numbers entered > Philip responded that where ever possible SA endeavoured to provide a full round of competition however player numbers based on graded ability needed to be considered. SA would evaluate on a case by case basis and rather than reimburse would adjust at the beginning of the season, should a team draw be significantly impacted by lack of numbers

Motion: That the 2011/12 budget be received

Tim Marshall/ Mark Roberts

Item 13 - General Business

- Michael Duncan - Can we incorporate Jets into SA interclub system? > Tim we can refer that to the competitions review committee. Steve Hodges stated that it was not feasible due to the changing structures within the Jets competition.
- Karen Hadfield asked if Jets did not need to adhere to SA Interclub by-laws. Steve responded that yes they did however SA needed to ensure that this did not place roadblocks in the way of participation – which is the fundamental premise of the Jets competition.
- Aileen Buscke stated that the competition needed some fluidity to operate as team managers did communicate quite well.
- Gower Dallimore – asked what was being done to bring the honours board up to date at the NSC
- Gower Dallimore – noted a mistake on Page 15 of the AR – Masters win against AU 85 not 84
- Gower Dallimore – noted a mistake on Page 22 President/Chairman
- Gower Dallimore – stated that more communication was required with local media.
- Bob Compton – North Shore offered to host the 2012 AGM

Thanks – Philip Vodanovich thanked those that support the SA organisation and affiliated clubs

Special thanks to:

Karen Hadfield
Kaye Jackson
Aileen Buscke
Heather Findlay
Francy Stephenson
Mark Waldin
Paul Wright
Manu Yam
Board members 2011

Terry Manuatu
Paul Cornish
Steve Hodges
Jason Kaye
Angela Davies
Roberto Yam
Tony Dye
Trevor Colyer

Meeting closed 8.10pm